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# VINH SON - SONG HINH HYDRO-POWER JOINT STOCK COMPANY

(Incorporated in the Socialist Republic of Vietnam)

# AUDITED FINANCIAL STATEMENTS

For the year ended 31 December 2012

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## STATEMENT OF THE BOARDS OF MANAGEMENT AND DIRECTORS

The Boards of Management and Directors of Vinh Son - Song Hinh Hydro-power Joint Stock Company ("the Company") presents this report together with the Company's financial statements for the year ended 31 December 2012.

## THE BOARDS OF MANAGEMENT AND DIRECTORS

The members of the Boards of Management and Directors of the Company who held office during the year and at the date of this report are as follows:

#### **Board of Management**

Mr. Nguyen Van Thanh
Mr. Vo Thanh Trung
Mr. Nguyen Viet Thang
Mr. Nguyen Duc Doi
Member
Mr. Nguyen Duc Doi
Member (resigned on 30 November 2012)

Mr. Nguyen Duc Doi Member
Mr. Phan Hong Quan Member

Mr. Nguyen Hong Son Member (appointed on 30 November 2012)

#### **Board of Directors**

Mr. Vo Thanh Trung General Director
Mr. Hoang Anh Tuan Deputy General Director
Mr. Duong Tan Tuong Deputy General Director

Mr. Pham Van Dung Deputy General Director (resigned on 01 October 2012)

# THE BOARDS OF MANAGEMENT AND DIRECTORS' STATEMENT OF RESPONSIBILITY

The Board of Management is entitled to the ultimate power to exercise all rights and obligations on behalf of the Company, except for the rights relating to the Board of Shareholders.

The Board of Directors of the Company is responsible for preparing the financial statements of each year, which give a true and fair view of the financial position of the Company and of its results and cash flows for the year. In preparing these financial statements, the Board of Directors is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business; and
- Design and implement an effective internal control system for the purpose of properly preparing and presenting the financial statements so as to minimise errors and frauds.

The Board of Directors is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the financial position of the Company and that the financial statements comply with Vietnamese Accounting Standards, Vietnamese Accounting System and prevailing relevant regulations in Vietnam. The Board of Directors is also responsible for safeguarding the assets of the Company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.



21 Nguyen Hue Street, Quy Nhon City Binh Dinh Province, S.R. Vietnam

# STATEMENT OF THE BOARDS OF MANAGEMENT AND DIRECTORS (Continued)

The Board of Directors confirms that the Company has complied with the above requirements in preparing these financial statements.

The Board of Management confirms that they have read and approved the Company's financial statements for the year ended 31 December 2012.

For and on behalf of the Boards of Management and Directors,

CHỦ TỊCH HĐQT

Nguyen Van Thanh

Chairman of the Board of Management

21 March 2013

.HUY ĐIỆN CỐ PHẨN

> Vo Thanh Trung General Director



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#### INDEPENDENT AUDITORS' REPORT

The Shareholders, The Boards of Management and Directors of To: Vinh Son - Song Hinh Hydro-power Joint Stock Company

We have audited the accompanying balance sheet of Vinh Son - Song Hinh Hydro-power Joint Stock Company ("the Company") as at 31 December 2012, the related statements of income and cash flows for the year then ended, and the notes thereto (collectively referred to as "the financial statements"), prepared on 21 March 2013, as set out from page 4 to page 25. The accompanying financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

### Respective Responsibilities of the Board of Directors and Auditors

As stated in the Statement of the Boards of Management and Directors on pages 1 and 2, these financial statements are the responsibility of the Company's Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

#### **Basis of Opinion**

Except for the limitation of audit scope presented in the following paragraph, we have conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

#### Limitation of audit scope:

As presented in Note 18 of the Notes to the financial statements, up to the reporting date, the Company and Electricity of Vietnam (EVN) had not reached a final agreement on the electricity prices for the years 2010, 2011 and 2012. The Company's electricity revenue for these years has been recognized on a temporary basis and will be adjusted when the Company and Electricity of Vietnam (EVN) have final agreement on electricity prices.

#### Qualified opinion

In our opinion, except for the effects of the above-mentioned limitation of audit scope, the accompanying financial statements give a true and fair view of, in all material respects, the financial position of the Company as at 31 December 2012 and the results of its operations and its cash flows for the year then ended in accordance with deuteness Accounting Standards, Vietnamese Accounting System and prevailing relevant regulations in

**Deputy General Director** 

CPA Certificate No. D.0030/KTV

For and on behalf of

**DELOITTE VIETNAM COMPANY LIMITED** 

21 March 2013

Hanoi, S.R. Vietnam

Nguyen Quang Trung Auditor

CPA Certificate No. 0733/KTV

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### BALANCE SHEET As at 31 December 2012

FORM B 01-DN

Unit: VND

AS	SETS	Codes	Notes	31/12/2012	31/12/2011
A.	CURRENT ASSETS (100=110+120+130+140+150)	100		1,465,196,581,337	1,804,835,768,502
I.	Cash and cash equivalents	110	5	639,705,515,200	476,889,834,445
	l. Cash	111		13,088,515,200	2,889,834,445
	2. Cash equivalents	112		626,617,000,000	474,000,000,000
II.	Short-term financial investments	120		181,118,326,000	699,583,062,000
	<ol> <li>Short-term investments</li> <li>Provision for diminution in value of short-term investments</li> </ol>	121 129	6	181,118,326,000	709,185,326,000 (9,602,264,000)
111	. Short-term receivables	130		598,518,199,045	603,265,440,981
111.	Trade accounts receivable	131		143,299,041,484	218,389,639,601
	2. Advances to suppliers	132	7	431,720,413,857	358,838,193,495
	3. Other receivables	135		23,498,743,704	26,037,607,885
IV.	. Inventories	140	8	29,505,333,647	25,011,431,076
• • •	1. Inventories	141		37,471,023,157	32,977,120,586
	2. Provision for devaluation of inventories	149		(7,965,689,510)	(7,965,689,510)
V.	Other short-term assets	150		16,349,207,445	86,000,000
	1. Short-term prepayments	151		41,320,000	-
	2. VAT deductibles	152		15,956,389,711	-
	3. Other short-term assets	158		351,497,734	86,000,000
В.	NON-CURRENT ASSETS (200 = 220+250+260)	200		1,915,660,735,532	1,536,423,623,311
I.	Tangible fixed assets	220		1,898,856,355,963	1,519,619,243,742
	1. Tangible fixed assets	221	9	982,469,629,484	1,058,288,325,163
	- Cost	222		2,955,141,550,617	2,945,132,219,074
	- Accumulated depreciation	223		(1,972,671,921,133)	(1,886,843,893,911)
	2. Construction in progress	230	10	916,386,726,479	461,330,918,579
II.	Long-term financial investments	250		14,812,957,192	14,812,957,192
	1. Investments in subsidiaries	251	11	5,000,000,000	5,000,000,000
	2. Investments in associates	252	12	9,812,957,192	9,812,957,192
Ш	I. Other long-term assets	260		1,991,422,377	1,991,422,377
	1. Deferred tax assets	262		1,991,422,377	1,991,422,377
T	OTAL ASSETS (270 = 100 + 200)	270		3,380,857,316,869	3,341,259,391,813



# BALANCE SHEET (Continued)

As at 31 December 2012

FORM B 01-DN

Unit: VND

RES	SOURCES	Codes	Notes_	31/12/2012	31/12/2011
A.	LIABILITIES (300=310+330)	300		932,233,677,331	998,684,503,929
ī.	Current liabilities	310		720,357,142,474	740,688,238,168
	1. Short-term loans and liabilities	311	13	591,015,250,928	522,019,557,378
	2. Trade accounts payable	312		12,281,253,102	24,974,453,314
	3. Advances from customers	313		1,055,829,000	985,354,000
	4. Taxes and amounts payable to the State budget	314	14	67,124,254,795	57,334,695,273
	5. Payables to employees	315		5,395,728,189	4,926,623,293
	6. Accrued expenses	316	-	3,516,009,993	3,779,331,868
	7. Other current payables	319	15	38,276,794,378	126,509,483,970
	8. Bonus and welfare funds	323		1,692,022,089	158,739,072
II.	Long-term liabilities	330		211,876,534,857	257,996,265,761
	1. Long-term loans and liabilities	334	16	211,876,534,857	257,844,485,957
	2. Provision for severance allowance	336		-	151,779,804
В.	EQUITY (400=410+430)	400		2,448,623,639,538	2,342,574,887,884
I.	Owners' equity	410		2,447,376,388,082	2,340,915,451,656
	1. Charter capital	411	17	2,062,412,460,000	2,062,412,460,000
	2. Treasury shares	414	17	(47,117,531,962)	(47,117,531,962)
	3. Foreign exchange reserve	416		(7,338,762,414)	(7,752,006,653)
	4. Investment and development fund	417		21,500,000,000	21,500,000,000
	5. Financial reserve fund	418		26,880,000,000	26,880,000,000
	6. Retained earnings	420	17	391,040,222,458	284,992,530,271
IJ.	Other resources and funds	430		1,247,251,456	1,659,436,228
11.	Funds for fixed assets acquisition	433		1,247,251,456	1,659,436,228
то	TAL RESOURCES (440 = 300+ 400)	440	-	3,380,857,316,869	3,341,259,391,813

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Vo Thanh Trung General Director Huynh Cong Ha Chief Accountant

Le Van Chuong Preparer

21 March 2013



### INCOME STATEMENT

For the year ended 31 December 2012

FORM B 02-DN

Unit: VND

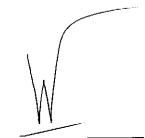
ITE	MS	Codes	Notes _	2012	2011
1.	Net sales	10	18	324,548,953,331	447,769,529,621
2.	Cost of sales	11	19	150,194,585,605	179,181,488,177
3.	Gross profit from sales (20 = 10-11)	20		174,354,367,726	268,588,041,444
4.	Financial income	21	21	99,821,877,949	144,172,109,461
5.	Financial expenses - In which: Interest expense	22 23	21	(5,378,875,264) 4,223,388,736	36,385,902,782 4,126,964,228
6.	General and administration expenses	25		14,496,791,429	15,299,138,393
7.	Operating profit	30		265,058,329,510	361,075,109,730
8.	(30 = 20 + (21 - 22) - 25) Other income	31		195,188,744	257,892,806
9.	Other expenses	32		87,565,072	40,707,301
10.	Profit from other activities (40=31-32)	40		107,623,672	217,185,505
11.		50		265,165,953,182	361,292,295,235
12.	Current corporate income tax expense	51	22	31,373,957,895	34,253,859,886
13.	Net profit after corporate income tax (60=50-51)	60		233,791,995,287	327,038,435,349



Vo Thanh Trung General Director

21 March 2013

Huynh Cong Ha Chief Accountant



Le Van Chuong Preparer

For the year ended 31 December 2012

## CASH FLOW STATEMENT

For the year ended 31 December 2012

FORM B 03-DN

Unit: VND

ITEMS	Codes _	2012	2011
I. CASH FLOWS FROM OPERATING ACTIVITIES			
1. Profit before tax	01	265,165,953,182	361,292,295,235
2. Adjustments for:		(19,874,136,666)	6,584,672,327
- Depreciation and amortisation	02	85,326,616,547	116,672,807,090
- Provisions	03	(9,602,264,000)	9,602,264,000
- Unrealized foreign exchange loss	04	-	20,354,746,470
- Gain from investing activities	05	(99,821,877,949)	(144,172,109,461)
- Interest expense	06	4,223,388,736	4,126,964,228
3. Operating profit before movements in working capital	08	245,291,816,516	367,876,967,562
- Changes in receivables	09	56,164,351,495	(61,064,680,326)
- Changes in inventories	10	(4,493,902,571)	16,895,337,951
- Changes in accounts payable (not including	11	6,031,860,905	14,686,082,962
accrued interest and corporate income tax payable)		(44 000 000)	26 120 001
- Changes in prepaid expenses	12	(41,320,000)	36,120,091 (35,723,667,833)
- Interest paid	13	(4,710,887,631)	(22,260,668,235)
- Corporate income tax paid	14 15	(35,814,190,909)	67,196,981
- Other cash inflows	16	•	(3,143,585,103)
- Other cash outflows	20	262,427,727,805	277,369,104,050
Net cash from operating activities		202,427,727,000	27,7007,201,000
II. CASH FLOWS FROM INVESTING ACTIVITIES			(100 0/2 /// 020)
1. Acquisition and construction of fixed assets	21	(546,738,685,446)	(420,063,655,830)
2. Cash outflow for lending to other entities	23	•	(233,500,000,000)
3. Cash recovered from lending to other entities	24	402,067,000,000	75,000,000,000
<ol> <li>Interest earned, dividends and profit received</li> </ol>	27	105,065,101,307	151,907,157,838
Net cash used in investing activities	30	(39,606,584,139)	(426,656,497,992)
III. CASH FLOWS FROM FINANCING ACTIVITIE	ES		
1. Proceeds from borrowings	33	1,001,172,528,499	551,643,031,328
2. Repayments of borrowings	34	(977,731,541,810)	(318,441,821,494)
3. Dividends and profits paid	36	(83,446,449,600)	(278,448,596,000)
Net cash used in financing activities	40	(60,005,462,911)	(45,247,386,166)
Net increase/(decrease) in cash	50	162,815,680,755	(194,534,780,108)
Cash and cash equivalents at the beginning of the year	· 60	476,889,834,445	671,424,614,553
Cash and cash equivalents at the end of the year	70	639,705,515,200	476,889,834,445

## **CASH FLOW STATEMENT (Continued)**

For the year ended 31 December 2012

## Supplemental non-cash disclosures:

Cash recovered from lending to other entities excludes an amount of VND 126 billion, representing dividends payable to Electricity of Vietnam (EVN) which were offset against the loan to EVN in accordance with Official Letter No. BT36/EVN-TCKT dated 29 March 2012.

Cash outflow for paying dividends during the year excludes an amount of VND 37,898,298,000 presenting dividends declared in the year but not yet paid to shareholders.

Cash outflows for purchases and construction of fixed assets during the year include an amount of VND 73,258,826,362, representing advances to contractors while the volume of completed works have not yet been inspected and exclude an amount of VND 8,878,081,094, representing an addition in fixed assets and constructions in progress during the year that has not yet been paid.

Consequently, changes in accounts receivable and accounts payable have been adjusted by the same amounts.

SONG HAN CO SONG HAND C

Vo Thanh Trung General Director

21 March 2013

Huynh Cong Ha Chief Accountant

Le Van Chuong Preparer

21 Nguyen Hue Street, Quy Nhon City Binh Dinh Province, S.R. Vietnam Financial Statements

For the year ended 31 December 2012

## NOTES TO THE FINANCIAL STATEMENTS

FORM B 09-DN

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

## 1. GENERAL INFORMATION

## Structure of ownership

Vinh Son - Song Hinh Hydro-power Joint Stock Company is incorporated in Vietnam as a joint stock company which was converted from Vinh Son - Song Hinh Hydro Power Plant, a State-owned enterprise ("the Plant"). Previously, the Plant was a dependent accounting unit of Electricity of Vietnam ("EVN").

According to Decision No. 219/QD-TTg dated 28 October 2003 issued by the Prime Minister approving the general plan for renovation of State-owned Enterprises under Electricity of Vietnam in the period from 2003 to 2005 and Decision No. 2992/QD-TCCB of the Ministry of Industry on equitization of Vinh Son - Song Hinh Hydro-Power Plant. The Plant is responsible for proceeding equitization in 2004. On 2 December 2004, the Ministry of Industry issued Decision No. 151/2004/QD-BCN on converting Vinh Son - Song Hinh Hydro-Power Plant into Vinh Son - Song Hinh Hydro-power Joint Stock Company.

On 4 May 2005, the Plant officially started operating under the model of a joint stock company and under the name of Vinh Son - Song Hinh Hydro-power Joint Stock Company. The Company's Business Certificate No. 3503000058 was issued by the Department of Planning and Investment of Binh Dinh Province on 4 May 2005, as amended.

The Company was granted certificate to trade securities in Hanoi Stock Trading Center in accordance with Decision No. 01/QD-TTGDHN. On 28 June 2006, the Company was officially granted certificate to be listed in Ho Chi Minh Stock Exchange in accordance with Decision No. 54/UBCK-GDNY issued by the State Securities Committee.

The number of employees as at 31 December 2012 was 158 (31 December 2011: 127).

## Operating industry and principal activities

The principal activity of the Company is to produce electricity (operating two hydroelectric power plants: Vinh Son hydroelectric power plant and Song Hinh hydroelectric power plant). The total power output are sold to the Electricity of Vietnam.

## 2. ACCOUNTING CONVENTION AND FINANCIAL YEAR

### Accounting convention

The accompanying financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System and prevailing relevant regulations in Vietnam.

#### Financial year

The Company's financial year begins on 01 January and ends on 31 December.

## 3. ADOPTION OF NEW ACCOUNTING GUIDANCE

On 24 October 2012, the Ministry of Finance issued Circular No. 179/2012/TT-BTC ("Circular 179") providing guidance on recognition, measurement and treatment of foreign exchange differences in enterprises. Circular 179 came into effect from 10 December 2012 and is applied from financial year 2012. Circular 179 provides detailed guidance on the exchange rates applicable to payment and revaluation of monetary items denominated in foreign currencies. According to the Board of Directors' assessment, Circular 179 has immaterial effect on the Company's financial statements for the year ended 31 December 2012.



21 Nguyen Hue Street, Quy Nhon City Binh Dinh Province, S.R. Vietnam Financial Statements
For the year ended 31 December 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

FORM B 09-DN

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Company in the preparation of these financial statements, are as follows:

#### **Estimates**

The preparation of financial statements in conformity with Vietnamese Accounting Standards, Vietnamese Accounting System and prevailing relevant regulations in Vietnam requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the financial year (reporting period). Although these accounting estimates are based on the management's best knowledge, actual results may differ from those estimates.

#### Financial instruments

#### Initial recognition

#### Financial assets

At the date of initial recognition, financial assets are recognized at cost plus transaction costs that are directly attributable to the acquisition of the financial assets. Financial assets of the Company comprise cash and cash equivalents, trade receivables and other receivables, and financial investments.

#### Financial liabilities

At the date of initial recognition, financial liabilities are recognized at cost net of transaction costs that are directly attributable to the issue of the financial liabilities. Financial liabilities of the Company comprise trade and other payables, accruals and borrowings.

## Re-measurement after initial recognition

Currently, there are no requirements for the re-measurement of the financial instruments after initial recognition.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Provision for doubtful debts

Provision for doubtful debts is made for receivables that are overdue for 6 months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations, which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realisable values as at the balance sheet date.



2012

## VINH SON - SONG HINH HYDRO-POWER JOINT STOCK COMPANY

21 Nguyen Hue Street, Quy Nhon City Binh Dinh Province, S.R. Vietnam Financial Statements
For the year ended 31 December 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

FORM B 09-DN

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Inventories (Continued)

The Company's inventories mainly include materials and spare parts for electricity generators in Vinh Son hydro-power plant and Song Hinh hydro-power plant. These specialised materials and spare parts are used to replace synchronous facilities of generators and have been stored since the installation of these generators (in Vinh Son hydro-power plant since 1995 and in Song Hinh hydro-power plant since 2000). Provision for devaluation of these materials has been made since 2007 based on accounting estimates for impaired materials.

### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of purchased tangible fixed assets comprises its purchase price and any directly attributable costs of bringing the assets to its working condition and location for its intended use.

The costs of self-constructed or manufactured assets are the actual construction or manufacturing cost plus installation and test running costs.

Tangible fixed assets are depreciated using the straight-line method over the following estimated useful lives:

	2012
Assets	(Years)
Buildings and structures	20 - 50
Machinery and equipment	8 - 10
Office equipment	5 - 10
Motor vehicles	5 - 10

#### Construction in progress

Properties in the course of construction for production, rental or administrative purposes, or for the purposes not yet determined, are carried at cost. Cost includes professional fees, and for qualifying assets, borrowing costs dealt with in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

#### Investments in securities

Investments in securities are recognised on transaction dates and are initially measured at cost including directly attributable transaction costs.

At the subsequent reporting dates, investments in securities are measured at cost, less diminution in value of investments in securities.

Provision for diminution in value of investments in securities is made in accordance with current prevailing accounting regulations which allow provision to be made for freely traded securities whose book value is higher than market price as at the balance sheet date.

## Investment in subsidiaries

Investments in a subsidiary are investments in the entity controlled by the Company. Control is achieved where the Company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities. Investments in a subsidiary is accounted under cost method.

21 Nguyen Hue Street, Quy Nhon City Binh Dinh Province, S.R. Vietnam Financial Statements
For the year ended 31 December 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

FORM B 09-DN

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Investments in associates

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies. Investments in associates are stated at cost.

#### Long-term prepayments

Other types of long-term prepayments comprise small tools, supplies and spare parts issued for consumption which are expected to provide future economic benefits to the Company for more than one year. These expenditures have been capitalised as long-term prepayments, and are allocated to income over the period of two years in accordance with the current prevailing accounting regulations.

### Revenue recognition

Revenue from the sale of goods is recognised when all five (5) following conditions are satisfied:

- (a) The Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) The Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) The amount of revenue can be measured reliably;
- (d) It is probable that the economic benefits associated with the transaction will flow to the Company; and
- (e) The costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from the sale of electricity is recognised monthly upon certification by EVN on the volume of electricity transmitted via the national electricity grid regardless of whether cash is received or not.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the interest applicable rate. Income from investments is recognised when the Company's right to receive payments has been established.

#### Foreign currencies

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rates of exchange prevailing on the balance sheet date. Exchange differences arising from payment or revaluation of these accounts dominated in foreign currencies, relating to construction activities are recorded under the owner's equity section in the balance sheet. The Company's contruction activities in the year include construction of new Hydro-power Plants namely Thuong Kon Tum and Vinh Son 2 and 3. According to the Company's commitment with local authority, after Thuong Kon Tum Hydro-power plant is completed and starts generating electricity, a subsidiary will be established (namely Thuong Kon Tum Hydro-power Co., Ltd.) to receive and operate the plant. The balance of foreign exchange reserve item on the balance sheet will be transferred to this subsidiary, when the plants have been completed and commence operation. Other foreign exchange differences which are not related to the Company's construction activities are recognised in the income statement.



21 Nguyen Hue Street, Quy Nhon City Binh Dinh Province, S.R. Vietnam Financial Statements
For the year ended 31 December 2012

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

FORM B 09-DN

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Borrowings costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets.

All other borrowing costs are recognised in the income statement when incurred.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other periods (including loss carried forward) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the financial statements and the corresponding tax base used in the computation of taxable profit and is accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

## 5. CASH AND CASH EQUIVALENTS

31/12/2012	31/12/2011
VND	VND
363,279,776	357,127,164
12,725,235,424	2,532,707,281
626,617,000,000	474,000,000,000
639,705,515,200	476,889,834,445
	VND 363,279,776 12,725,235,424 626,617,000,000

(i) As presented in Note 13 and Note 16, the Company has mortgaged deposit contracts with the total amount of VND 533,050,000,000 to secure loans granted to the Company.



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#### 6. SHORT-TERM INVESTMENTS

31/12/2012	31/12/2011
VND	VND
30,685,326,000	30,685,326,000
150,433,000,000	678,500,000,000
50,433,000,000	178,500,000,000
100,000,000,000	500,000,000,000
181,118,326,000	709,185,326,000
	VND 30,685,326,000 150,433,000,000 50,433,000,000 100,000,000,000

- (i) Represents an investment in Pha Lai Thermo-Electricity JSC of which the Company owned 3,011,866 shares as at 31 December 2012.
- (ii) Represents the loan to Electricity of Vietnam (EVN) under the loan contract which expired on 25 June 2011. Interest rate ranges from 9% to 14% per annum. Up to the date of financial statement preparation, Electricity of Vietnam (EVN) has paid this loan to the Company.

### 7. ADVANCES TO SUPPLIERS

Advances to suppliers as at 31 December 2012 mainly include VND 284,057,318,817 of advance to Hydrochina Huadong - CR18G and other contractors to implement Thuong Kon Tum Hydro-power Plant Project.

### 8. INVENTORIES

	31/12/2012	31/12/2011
	VND	VND
Raw materials	37,095,930,654	32,138,041,223
Work in progress	375,092,503	839,079,363
. •	37,471,023,157	32,977,120,586
Provision for devaluation of inventories	(7,965,689,510)	(7,965,689,510)
Net realisable value	29,505,333,647	25,011,431,076

Provision for devaluation of inventories is made for materials and spare parts for two electricity generators in Vinh Son hydro-power plant and Song Hinh hydro-power plant. These specialised materials and spare parts are used to replace synchronous generators and have been stored since the installation of these generators (in Vinh Son hydro-power plant since 1995 and in Song Hinh hydro-power plant since 2000). Provision for devaluation of these materials has been made, based on accounting estimates for impaired materials.



For the year ended 31 December 2012

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

FORM B 09-DN

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#### 9. TANGIBLE FIXED ASSETS

	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Total
	'000VND	'000VND	'000VND	'000VND	'000VND
COST					
As at 01/01/2012	2,053,463,838	857,779,462	25,544,863	8,344,056	2,945,132,219
Additions	-	8,197,236	-	166,698	8,363,934
Transfers from CIP	1,704,554	-	-	-	1,704,554
Others	-	(54,469)	915,985	(920,673)	(59,157)
As at 31/12/2012	2,055,168,392	865,922,229	26,460,848	7,590,081	2,955,141,550
ACCUMULATED DEP	RECIATION				
As at 01/01/2012	(1,047,371,476)	(817,381,015)	(20,293,165)	(1,798,238)	(1,886,843,894)
Charge for the year	(68,229,614)	(16,138,744)	(783,614)	(174,645)	(85,326,617)
Others	•	-	(406,897)	(94,513)	(501,410)
As at 31/12/2012	(1,115,601,090)	(833,519,759)	(21,483,676)	(2,067,396)	(1,972,671,921)
NET BOOK VALUE					
As at 31/12/2012	939,567,302	32,402,470	4,977,172	5,522,685	982,469,629
As at 31/12/2011	1,006,092,362	40,398,447	5,251,698	6,545, <u>818</u>	1,058,288,325

As stated in Note 14, under Contract No. 01/2006/HDTCTS-TL dated 12 April 2006, the Company has pledged its assets in Song Hinh hydro-power plant with the net book value of VND 351,011,781,600 as at 31 December 2012 (31 December 2011: VND 380,085,179,069) to secure the loans from Phu Yen Development Fund, currently known as the Vietnam Development Bank, Phu Yen

The total costs of the Company's buildings and structure, machinery and equipment, motor vehicles and office equipment, which have been fully depreciated but are still in use, as at 31 December 2012 are VND 860,757,681,755 (31 December 2011: VND 401,545,920,266).

#### **CONSTRUCTION IN PROGRESS** 10.

	31/12/2012	31/12/2011
	VND	VND
Acquisition of fixed assets	8,196,815,250	-
Construction in progress includes: Thuong Kon Tum Hydro-power project (i)	819,469,844,497	385,965,856,211
Vinh Son 2&3 Hydro-power projects (ii)	86,155,898,037	72,999,085,126
Others	2,564,168,695	2,365,977,242
	916,386,726,479	461,330,918,579

- (i) Thuong Kon Tum hydro power plant Project is the construction carried out on hydro-power terrace of Se San river. The construction includes reservoir, main irrigation system on the bank of Dak Nghe river, valley of Se San river, passing through two communes of Dak Koi of Kon Ray district and Dak Tang of Kon Plong district, Kon Tum province; a power plant located on one side of Dak Lo river, Dak Tang and Ngoc Tem communes, Kon Plong district, valley of Tra Khuc River, Quang Ngai province. The project was approved in Official letter No. 1774/TTg-CN dated 01 November 2006 issued by the Prime Minister, in which, the previous investor - EVN has transferred the project to the Co mpany in accordance with Document No. 32EVN/HDQT dated 13 January 2006 issued by EVN.
- (ii) Vinh Son 2&3 Hydro-power projects were granted Investment Certificate dated 7 November 2007 issued by Binh Dinh People's Committee.

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## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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### 11. INVESTMENTS IN SUBSIDIARY

The balance of investments in subsidiary as at 31 December 2012 represents the investment in VSH Consulting and Technical Service One Member Company Limited.

Name of subsidiary	Place of incorporation and operation	Proportion of ownership interest	Proportion of voting power held	Principal activities
VSH Consulting and Technical Service One Member Company Limited	Quy Nhon City, Binh Dinh Province	100%	100%	Consulting and technical services

#### 12. INVESTMENTS IN ASSOCIATES

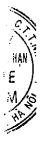
The balance of investments in associates as at 31 December 2012 represents the investment in Binh Dinh Tourist Joint Stock Company.

Name of associate	Place of incorporation and operation	Proportion of ownership interest	Proportion of voting power held	Principal activities
Binh Dinh Tourist Joint Stock Company	Quy Nhon City, Binh Dinh Province	49.72%	49.72%	Tourism, hospitality, etc.

### 13. SHORT-TERMS LOANS AND LIABILITIES

	31/12/2012	31/12/2011
·	VND	VND
Short-term borrowings		
Military Commercial Joint Stock Bank	5,612,783,429	25,000,000,000
Vietnam Joint Stock Commercial Bank for Industry and	15,000,000,000	100,000,000,000
Nam A Commercial Joint Stock Bank	230,732,272,872	138,991,840,328
Ocean Commercial Joint Stock Bank	66,413,226,350	84,084,000,000
Vietnam Joint Stock Commercial Bank for Investment and	69,689,758,000	50,000,000,000
Development		
Vietnam Maritime Commercial Joint Stock Bank	8,665,192,300	10,000,000,000
Vietnam International Commercial Joint Stock Bank	109,382,822,227	•
Ho Chi Minh City Development Joint Stock Commercial	19,551,244,650	-
Asia Commercial Joint Stock Bank	20,000,000,000	-
Joint Stock Commercial Bank for Foreign Trade of Vietnam	-	20,000,000,000
Vietnam Prosperity Joint Stock Commercial Bank	-	16,000,000,000
Vietnam Technological and Commercial Joint Stock Bank	-	9,800,000,000
Western Commercial Joint Stock Bank	-	5,000,000,000
Current portion of long-term loans		
Vietnam Development Bank	24,764,751,100	24,764,751,100
Vietnam International Commercial Joint Stock Bank	21,203,200,000	38,378,965,950
	591,015,250,928	522,019,557,378

Short-term borrowings represent loans from commercial banks, which fall due within one year from date of disbursement. These loans can be withdrawn in VND and USD, and are used to supplement working capital and finance basic construction activities. The interest rate ranges from 3% to 6% per annum for loans in USD and from 11.5% to 17.5% per annum for loans in VND. These loans are secured by deposit contracts with the amount of VND 513,050,000,000.



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NOTES TO THE FINANCIAL STATEMENTS (Continued)

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## 14. TAXES AND AMOUNTS PAYABLES TO THE STATE BUDGET

	31/12/2012	31/12/2011
	VND	VND
Value added tax	-	954,673,928
Corporate income tax	29,813,626,872	34,253,859,886
Natural resources tax	632,400,728	2,501,079,834
Environment protection fee	35,015,880,480	18,064,621,600
Others	1,662,346,715	1,560,460,025
	67,124,254,795	57,334,695,273

In 2012, Binh Dinh Taxation Department has inspected VAT and CIT declarations of the Company for the period from 2007 to 2011. Up to the date of the financial statement preparation, Binh Dinh Taxation Department has not have conclusion of the inspection.

#### 15. OTHER PAYABLES

15.	OTHER PAYABLES	31/12/2012 VND	31/12/2011 VND
	Dividends payable Other payables	38,033,354,500 243,439,878	126,351,142,500 158,341,470
		38,276,794,378	126,509,483,970
16.	LONG-TERM LOANS AND LIABILITIES	31/12/2012	31/12/2011
		VND	VND
	Vietnam Development Bank- Phu Yen Branch (i) Vietnam International Commercial Joint Stock Bank (ii) Asia Commercial Joint Stock Bank (iii)	176,749,734,857 15,626,800,000 19,500,000,000	201,514,485,957 36,830,000,000 19,500,000,000
		211,876,534,857	257,844,485,957

- (i) The loan in foreign currency (USD) was transferred from Vinh Son Song Hinh hydro-power Plant, a state-owned enterprise (the Plant), upon equitisation.
  - On 22 November 2005, the Company signed ODA credit contract No. 01/TDNN with Phu Yen Development Fund, currently the Vietnam Development Bank-Phu Yen Branch, to take over the loan to invest into Song Hinh Hydro-Power Plant Project. The loans include:
  - The interest-free loan from Northern Development Funds (NDF) in the amount of USD 8,378,301.48, bearing management fee of 0.2% p.a and service fee of 0.75% p.a of the loan balance. Principal is repayable twice a year on every 31 March and 30 September in 30 years (from 2005 to 2035). From 2005 to 2014, loan payable for each installment is equivalent to 1% of the principal (i.e. USD 83,873.01 per each installment); loan payable for each year of the remaining period is equivalent to 4% of the principal (i.e. USD 167,566.02 per each installment). The first repayment is on 01 December 2005 and the last repayment is on 31 March 2035. Overdue interest rate is 3% p.a.
  - The loan from Northern Investment Bank (NIB) in the amount of USD 10,725,187.27, bearing interest rate of LIBOR plus margin rate, the specific rate will be periodically informed by NIB. The management fee is 0.2% p.a of the loan balance. Principal is equally repayable twice a year on every 31 March and 30 September in 10 years (from 2005 to 2015) in the amount of USD 510,723.21 per each installment. The first repayment is on 01 June 2005 and the last repayment is on 31 March 2015. Overdue interest rate is 9% p.a.

The Company has mortgaged its fixed assets of Song Hinh Hydro-Power Plant with the net book value of VND 351,011,781,600 as at 31 December 2012 to secure the loans under Contract No. 01/2006/HDTCTS-TL dated 12 April 2006.



## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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## 16. LONG-TERM LOANS AND LIABILITIES (Continued)

- (ii) Loans from Vietnam International Commercial Joint Stock Bank "VIB"- Quy Nhon Branch includes:
  - The loan under Credit Contract No. 0018/HDTD2-VIB412.10 dated 8 June 2010 with the 60-month term and credit line of VND 52,096,000,000; interest rate is adjusted every 6 months and equal to VIB's interest rate applied for 6-month business loan in VND plus minimum margin rate of 1.8% p.a., subject to VIB's interest rate policy from time to time. The loan is unsecured.
  - The loan under Credit Contract No. 0022/HDTD2-VIB412.10 dated 27 September 2010 signed with Asia Commercial Joint Stock Bank Binh Dinh Branch with the 36-month term and credit line of VND 40,000,000,000; interest rate is equal to VIB's interest rate applied for business loan plus minimum margin rate of 1.8% p.a. Principal is repaid every six months; the first repayment was on 06 March 2011. This loan is secured by the Company's deposits at VIB.
- (iii) The loan under the credit contract No. BDL.DN.02231210 dated 26 December 2010 with 120-month term, credit line of VND 262,000,000,000 and grace period of 36 months from the first disbursement. Interest rate is fixed for each month and specified for each withdrawal at the rate of 12-month savings with interest paid in arrears plus 3.1% p.a. This loan is secured by the deposit contract of VND 20,000,000,000.

Long-term loans are repayable as follows:

	31/12/2012	31/12/2011
	VND	VND
On demand or within one year	45,967,951,100	63,143,717,050
In the second year	39,083,951,101	45,965,951,100
In the third to fifth year inclusive	48,487,329,030	70,841,150,002
After five years	124,305,254,726	141,037,384,855
•	257,844,485,957	320,988,203,007
Less: Amount due for settlement within 12 months (shown under current portion of long-term loans)	45,967,951,100	63,143,717,050
•	211,876,534,857	257,844,485,957
Amount due for settlement after 12 months	211,870,334,037	257,044,405,707

## 17. OWNERS' EQUITY

## Movements in shareholders' equity

	Charter capital	Treasury shares	Retained earnings
<del>-</del>	VND	VND	VND
Balance at 01/01/2011	2,062,412,460,000	(47,117,531,962)	362,925,515,922
Profit for the year	-	•	327,038,435,349
Dividends declared	-	-	(404,482,492,000)
Fund distribution	-	-	(488,929,000)
Balance at 01/01/2012	2,062,412,460,000	(47,117,531,962)	284,992,530,271
Profit for the year		-	233,791,995,287
Dividends declared (i)	-	-	(121,344,747,600)
Allocation to bonus & welfare funds (ii)	-	-	(5,742,055,500)
Others	-	-	(657,500,000)
Balance at 31/12/2012	2,062,412,460,000	(47,117,531,962)	391,040,222,458



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#### 17. OWNERS' EQUITY (Continued)

- (i) Under Resolution of the Board of Shareholders No. 1108/2012/NQ-VSH-DHDCD dated 30 November 2012, the Company declared to pay interim dividends of 2012 profit at the rate of 6%. As at 31 December 2012, the dividends declared but not yet paid to EVN were VND 37,810,168,800.
- (ii) Represents the temporarily distribution to bonus and welfare funds in 2012 under Resolution of the Broad of Management. The distribution will be adjusted upon approval of the Board of Shareholders.

Capital contribution structure

-	31/	12/2012	31	1/12/2011
	%	VND	%	VND
Electricity of Vietnam (EVN)	30.55	630,169,054,175	30.55	630,169,054,175
State Capital Investment	24.00	494,978,961,600	24.00	494,978,961,600
Corporation (SCIC)				
Other shareholders	45.45	937,264,444,225	45.45	937,264,444,225
	100.00	2,062,412,460,000	100.00	2,062,412,460,000

Shares

	31/12/2012	31/12/2011
- Number of shares issued to public	206,241,246	206,241,246
Ordinary shares Preferred shares	-	-
- Number of treasury shares		
Ordianry shares	4,000,000	4,000,000
Preferred shares	-	-
- Number of outstanding shares in circulation		
Ordianry shares	202,241,246	202,241,246
Preferred shares	-	-

The par value of an ordinary share is VND 10,000.

#### 18. NET SALES

	2011
VND	VND
323,546,138,786	447,435,760,621
1,002,814,545	333,769,000
324,548,953,331	447,769,529,621
	323,546,138,786 1,002,814,545

(\*) Up to the reporting date, the Company and Electricity of Vietnam (EVN) had not reached a final agreement on the electricity prices for the years 2010, 2011 and 2012. The Company's electricity revenue for these years has been recognized on a temporary basis and will be adjusted when the Company and Electricity of Vietnam (EVN) have agreement on electricity prices. The Company recorded electricity revenue for 2010 and the first 11 months of 2011 using unit price equal to 90% of 2009 unit price; electricity revenue for December 2011 is recorded using unit price equal to 76% of 2009 unit price. Electricity revenue for 2012 is recorded using average price of VND 382/Kwh.



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	2011
VND	VND
149,310,672,361	179,029,230,854
883,913,244	152,257,323
150,194,585,605	179,181,488,177
2012	2011
VND	VND
2,720,607,824	2,537,158,474
22,225,524,490	18,287,959,044
85,326,616,547	116,672,807,090
	4,624,858,697
49,409,982,367	53,017,914,582
164,227,390,174	195,140,697,887
	***
	2011
VND	VND
07 507 016 940	137,723,710,392
	6,448,399,069
99,821,877,949	144,172,109,461
4 000 000 707	4 106 064 000
4,223,388,736	4,126,964,228
-	1,055,843,047 21,600,831,507
(0.000.004.000)	9,602,264,000
	7.002.204.000
(9,602,264,000)	
(5,378,875,264)	36,385,902,782
	2012 VND 2,720,607,824 22,225,524,490 85,326,616,547 4,544,658,946 49,409,982,367



For the year ended 31 December 2012

## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### 22. CORPORATE INCOME TAX

	2012	2011
•	VND	VND
Profit before tax	265,165,953,182	361,292,295,235
Adjustments for taxable income		
Less: non-assessable income	2,294,861,107	6,448,399,069
Taxable income	262,871,092,075	354,843,896,166
In which:		
Income from main activities subject to 5% tax rate	159,738,674,996	253,288,903,051
Income from other activities subject to 25% tax rate	103,132,417,079	101,554,993,115
Preferential tax rate	5%	5%
Normal tax rate	25%	25%
Corporate income tax	33,770,038,020	38,053,193,431
30% tax reduction under Circular No. 154/2011/TT-BTC dated 11 November 2011	-	3,799,333,545
30% tax reduction under Circular No. 140/2012/TT-BTC dated 21 August 2012	2,396,080,125	-
	31,373,957,895	34,253,859,886
•		

#### 23. COMMITMENTS

On 17 September 2010, the Company signed Contract No.786/2010/HD-VSH-LD with a group of contractors, namely Construction Joint Stock Company No. 47, Tien Dung Investment Construction and Trading Limited Company and Power Engineering Consulting Joint Stock Company No. 1 for designing, supplying equipment for and installing the pressure line of Thuong Kon Tum Hydro-power plant Project with the amount of VND 505,583,654,488. The Company has advanced to the contractors an amount of VND 94.4 billion as at 31 December 2012.

On 20 October 2010, the Company signed Contract No. 885/2010/HD-VSH-TH with the group of contractors namely Hydrochina Huadong - CR18G for designing and constructing the second stage power line of Thuong Kon Tum Hydro-power plant Project and Addendum to Contract No. 886/2010/HD-VSH-TH with the group of contractors namely Hydrochina Huadong - CR18G for designing and constructing the water tunnel (from Km0+270 to Km3+000) that belongs to Thuong Kon Tum Hydro-power plant Project with the value of VND 1,324,037,315,815 and USD 25,000,000. The Company signed Addendum to contract No. 930/2011/BSHD-VSH-HHCR-18G on 12 October 2011 amended Contract No. 886/2010/HD-VSH-TH for implementing the second stage of construction and reinforcement of the inside and outsite of the water tunnel (from Km0+000 to Km0+270) with the value of VND 6,723,438,229 and Addendum to Contract No. 827/2012/PLHD-VSH-TH on 17 August 2012 for constucting electricity distribution station with the value of VND 27,035,830,000. The completed work of these contracts are VND 172 billion up to 31 December 2012.

### 24. FINANCIAL INSTRUMENTS

#### Capital risk management

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Company consists of net debt (borrowings disclosed in Note 13 and Note 16 offset by cash and cash equivalents) and Shareholders' equity (comprising capital, reserves and retained earnings).

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NOTES TO THE FINANCIAL STATEMENTS (Continued) These notes are an integral part of and should be read in conjunction with the accompanying financial statements

#### 24. FINANCIAL INSTRUMENTS (Continued)

Gearing ratio

The gearing ratio of the Company as at the balance sheet date was as follows:

	31/12/2012	31/12/2011
	VND	VND
Borrowings	802,891,785,785	779,864,043,335
Cash and cash equivalents	639,705,515,200	476,889,834,445
Net debt	163,186,270,585	302,974,208,890
Owners' capital	2,448,623,639,538	2,342,574,887,884
Net debt to owners't equity ratio	0.07	0.13

#### Significant accounting policies

Details of the significant accounting policies and methods adopted (including the criteria for recognition, the bases of measurement, and the bases for recognition of income and expenses) for each class of financial asset, financial liability and equity instrument are disclosed in Note 4.

## Categories of financial

	Carrying amounts	
	31/12/2012	31/12/2011
	VND	VND
Financial assets		
Cash and cash equivalents	639,705,515,200	476,889,834,445
Trade and other receivables	166,797,785,188	244,427,247,486
Short-term investments	181,118,326,000	699,583,062,000
Total	987,621,626,388	1,420,900,143,931
Financial liabilities		
Borrowings	802,891,785,785	779,864,043,335
Trade and other payables	50,558,047,480	151,483,937,284
Accruals	3,516,009,993	3,779,331,868
Total	856,965,843,258	935,127,312,487

The Company has not assessed fair value of its financial assets and liabilities as at the balance date since there are no comprehensive guidance under Circular No. 210/2009/TT-BTC issued by the Ministry of Finance on 06 November 2009 ("Circular 210") and other relevant prevailing regulations to determine fair value of these financial assets and liabilities. While Circular 210 refers to the application of International Financial Reporting Standards ("IFRS") on presentation and disclosures of financial instruments, it did not adopt the equivalent guidance for the recognition and measurement of financial instruments, including application of fair value, in accordance with IFRS.

## Financial risk management objectives

The Company has set up risk management system to identify and assess the risks exposed by the Company and designed control policies and procedures to manage those risks at an acceptable level. Risk management system is reviewed on a regular basis to reflect changes in market conditions and the Company's operations.

Financial risks include market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk.

#### Market risk

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates.



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## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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These notes are an integral part of and should be read in conjunction with the accompanying financial statements

#### FINANCIAL INSTRUMENTS (Continued) 24.

Foreign currency risk management

The Company undertakes certain transactions denominated in foreign currencies; consequently, exposures to exchange rate fluctuations arise.

The carrying amounts of the Company's foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

Liabilities		Assets		
	31/12/2012	31/12/2011	31/12/2012	31/12/2011
	VND	VND	VND	VND
20	AC 501 027 907	252 822 633 385	-	-

US Dollars

296,581,927,897 352,822,633,385

Foreign currency sensitivity

The Company is mainly exposed to United States Dollar.

5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 5% change in foreign currency rates. For a 5% increase/decrease in United States Dollar against Vietnam Dong, the profit before tax in the year would decrease/increase by VND 14.829 billion.

#### Interest rate risk management

The Company has significant interest rate risks arising from interest bearing loans which are arranged. The risk is managed by the Company by maintaining an appropriate level of borrowings and analyzing market competition to enjoy favorable interest rates from appropriate lenders.

#### Interest rate sensitivity

The loan's sensitivity to interest rate change may arise at an appropriate level. Assuming all other variables were held constant, if interest rates applicable to floating interest bearing loans had been 2% higher/lower, the Company's profit before tax would have decreased/ increased by VND 11.93 billion.

### Commodity price risk management

The Company purchases materials, commodities from local and foreign suppliers for business purpose. Therefore, the Company is exposed to the risk of changes in selling prices of materials, commodities.

#### Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. At the balance sheet date, there is a significant concentration of credit risk arising on the amount of VND 143,299,041,484 due from Electric Power Trading Company -Electricity of Vietnam (a related party). The Board of Directors assessed the credit risk at low level.





## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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#### 24. FINANCIAL INSTRUMENTS (Continued)

#### Liquidity risk management

The purpose of liquidity risk management is to ensure the availability of funds to meet present and future financial obligations. Liquidity is also managed by ensuring that the excess of maturing liabilities over maturing assets in any period is kept to manageable levels relative to the amount of funds that the Company believes can generate within that period. The Company policy is to regularly monitor current and expected liquidity requirements to ensure that the Company maintains sufficient reserves of cash, borrowings and adequate committed funding from its owners to meet its liquidity requirements in the short and longer term.

The following table details the Company's remaining contractual maturity for its non-derivative financial assets and financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial assets including interest that will be earned on those assets, if any and undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows. The inclusion of information on non-derivative financial assets is necessary in order to understand the Company's liquidity risk management as the liquidity is managed on a net asset and liability basis.

Less than 1 year	More than 1 year	<u>Total</u>
VND	VND	VND
639,705,515,200	-	639,705,515,200
166,797,785,188	-	166,797,785,188
181,118,326,000		181,118,326,000
987,621,626,388		987,621,626,388
50,558,047,480	-	50,558,047,480
3,516,009,993	-	3,516,009,993
591,015,250,928	211,876,534,857	802,891,785,785
645,089,308,401	211,876,534,857	856,965,843,258
342,532,317,987	(211,876,534,857)	130,655,783,130
Less than 1 vear	More than 1 year	Total
VND	VND	VND
476,889,834,445	-	476,889,834,445
244,427,247,486	-	244,427,247,486
699,583,062,000		699,583,062,000
1,420,900,143,931	<u> </u>	1,420,900,143,931
		141 400 000 004
	-	151,483,937,284
, , ,	-	3,779,331,868
		779,864,043,335
677.282.826.530	257,84 <u>4,485,957</u>	935,127,312,487
	639,705,515,200 166,797,785,188 181,118,326,000 987,621,626,388  50,558,047,480 3,516,009,993 591,015,250,928 645,089,308,401  342,532,317,987  Less than 1 year VND 476,889,834,445 244,427,247,486 699,583,062,000 1,420,900,143,931  151,483,937,284 3,779,331,868 522,019,557,378	VND  639,705,515,200  166,797,785,188  181,118,326,000  987,621,626,388  -  50,558,047,480  3,516,009,993  591,015,250,928  211,876,534,857  645,089,308,401  211,876,534,857  Less than 1 year  VND  476,889,834,445  244,427,247,486  699,583,062,000  1,420,900,143,931  151,483,937,284  3,779,331,868

The Board of Management assessed the liquidity risk concentration at low level. The Board of Management believes that the Company will be able to generate sufficient funds to meet its financial obligations as and when they fall due.



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## NOTES TO THE FINANCIAL STATEMENTS (Continued)

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These notes are an integral part of and should be read in conjunction with the accompanying financial statements

#### 25. **COMPARATIVE FIGURES**

Comparative figures are those of the Company's audited financial statements for the year ended 31 December 2011.

Ç PHÂN THỦY ĐIỆN VINH SON' SONG HIM

Vo Thanh Trung **General Director** 

**Huynh Cong Ha Chief Accountant** 

Le Van Chuong Preparer

21 March 2013

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